



## Sales and Marketing Manager

Full-time in Munich

Generate new leads, close deals and ensure a healthy and growing customer relationship. Go to events, network with hospital managers and collect insights that help us develop our product further. Help us grow our company and achieve our mission of making nursing better. We promise responsibility and the opportunity to lead our growing sales and marketing team.

### Your role in a nutshell

- Grow our business - generate leads (outbound and inbound), convince customers in negotiations and grow the account value over time
- Represent Cliniserve at trade fairs, conferences and other events
- Collect valuable input from hospital managers to help our product team and shape the direction of our company

### What we offer

- Responsibility and freedom - become one of our first and most important employees
- Growth potential - grow into a leadership position and work directly with the founder team
- Great working atmosphere and a culture that strongly emphasizes learning, well-being and social impact
- An office in the transforming Werksviertel - THE startup hub in Munich

### What we look for

- Professional German proficiency
- Strong people skills - you pitch confidently and know how to listen
- First experiences in sales and healthcare is a bonus



### About Cliniserve

Cliniserve was founded in 2017 with the mission of building software for hospitals that reduces administrative and logistical work of care personnel. We have since then developed a SaaS software that is used by over 10 customers, including high-profile hospitals like the LMU University Hospital, Schön and Helios. After closing our first financing round, we are now expanding our team.

We look forward to hearing from you!

+49 157 7047 6964  
jobs@cliniserve.de  
www.cliniserve.de

