



## Customer Success Manager

Full-time in Munich

Generate new leads, close deals and ensure a healthy and growing customer relationship. Gather vital input for our product management with the respective users. Help us grow our company and achieve our mission of improving nursing. We promise responsibility and the opportunity to lead our growing sales and customer support teams.

### Your role in a nutshell

- Represent our company to customers and users - convince both of these different stakeholders
- Growth expert - generate leads, convince customers and lead them to later upsells
- Identify valuable user input and ask the right questions to gain the perfect input for our product development and shape the direction of our company

### What we offer

- Take over responsibilities - become one of our first and most important employees
- Chance to grow into a leadership position and interact on eye-level with the founders
- Great working atmosphere and a culture that strongly emphasizes learning, well-being and social impact
- An office in the transforming Werksviertel - THE startup hub in Munich

### What we look for

- German proficiency is a must for customer interaction
- Strong people skills - must be able to sell our service on any occasion
- Sensitively for the abilities and fears of a very diverse user group
- Prior sales experience and/or healthcare/nursing background is a bonus



### About Cliniserve

Cliniserve was founded in 2017 with the mission of building software for hospitals that reduces administrative and logistical work of care personnel. We have since then developed a SaaS software that is used by over 10 customers, including high-profile hospitals like the LMU University Hospital, Schön and Helios. After closing our first financing round, we are now expanding our team.

We look forward to hearing from you!

+49 157 7047 6964  
jobs@cliniserve.de  
www.cliniserve.de

