



Sales executive

Full-time in Munich

Take responsibility by representing a young and agile software firm to our customers in sales meetings, fairs and events. Shape our pipeline and sales approach based on your experiences. Negotiate with customers, close deals and lead our sales team together with the founders.

Your role in a nutshell

- Organise, prepare and execute sales meetings
- Generate new customers through outbound B2B sales
- Optimize our sales strategy and materials

What we offer

- Flexible, autonomous work in an agile organisation
- Competitive compensation based on a fixed salary and commissions
- Freedom to take responsibility and grow to a leadership role
- Great working atmosphere and a culture that strongly emphasizes learning, well-being and social impact

What we look for

- Strong people skills, you are a person who thrives in social interactions
- 2+ years of experience in sales or business development, preferably in healthcare
- The mentality of an open-minded, driven and honest teamplayer
- Willingness to set ambitious goals and take responsibility for them



About Cliniserve

Cliniserve was founded in 2017 with the mission of building software for hospitals that reduces administrative and logistical work of care personnel. We have since then developed a SaaS software that is used by over 10 customers, including high-profile hospitals like the LMU University Hospital, Schön and Helios. Our founder team has studied and in top universities like UC Berkeley, Georgia Tech, LMU, TUM and worked in organisations like TUM University Hospital, AWS and Personio.

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